# CHAMPION LEVEL SPONSORSHIP



# OPERATOR SHIPPING BOXES | \$6,500 + Cost of Boxes/Tape

Provide each operator with a box and packing tape to send their Marketplace materials back home.

#### **EXHIBIT BENEFITS**

- Complimentary 10'x20' booth space on the Networking Floor. Furnishings and carpeting are the responsibility of the sponsor.
- Booth space is assigned by ABA and is based on contract return date, level of sponsorship, and special booth requests.

#### **PUBLICATION BENEFITS**

- Social media posting
- Sponsor logo on www.buses.org with hyperlink
- · Sponsor listing in ABA's Online Directory
- Sponsor listing in Marketplace sponsor directory
- Sponsor listing in Destinations magazine, post-Marketplace issue
- Sponsor recognition in The Business Buzz post Marketplace
- Listing on wrap-up Marketplace Monthly
- 25% off rate card pricing for one ad in an ABA publication
- Buy 2, get 1 free offer for digital advertising.

#### **ONSITE BENEFITS**

- Ability to create and print custom sticker to be placed on each box.
- Listing on operator business floor letter
- Sponsor listing on Marketplace mobile app
- Sponsor listing on Marketplace appointment clock during non-appointment times
- Sponsor ribbon
- Contact information for all Marketplace Buyers as requested.
- Dedicated networking time on Networking Floor

## **POST-MARKETPLACE BENEFITS**

- Contact information for all Marketplace Buyers
- · Guaranteed first right of refusal on your sponsorship.

# **REGISTRATION BENEFITS**

Current Contracted Marketplace Sponsor at Contributor Level or Higher are eligible for special registration pricing for booth workers. They will not have access to the Business Floor. No registrations are included with sponsorship.

# **ELIGIBILITY**

- DMO: CVBs, State/Provincial DMOs, Private DMO, Federal
- Lodging: Hoteliers, Hotel Brokers, Hotel Management Groups
- Attraction: Adventure Tour Agricultural/Farm Attraction, Amusement/Theme/Water Park, Aquarium, Brewery/Distillery/Winery, Casino,
  Cavern/Cave, Dining/Food Service, Dinner Theatre, Entertainment/Amenities-Onboard, Entertainment Complex, Factory Tour,
  Festival/Event, Floating/Boating/Cruise Line, Garden/Arboretum, Historic Attraction, IMAX Theater, Museum, Shopping, Sightseeing, Sports
  Activity/Event, Racetrack, Theater/Entertainer, Train, Travel Plaza/Truck Stop, Zoo/Animal Park
- Receptive Operator: Receptive Operators, Tour Planners
- Charter Operator: Charter Operators
- Associate: Bus Manufacturers, Hardware Suppliers, Service Suppliers
- Allied Association: State/Provincial/Regional and Affiliated Associations

CONTACT | Vicki Osman | vosman@buses.org | 202-218-7230

### - EXHIBIT INFORMATION

EXHIBITOR KITS SENT MONDAY NOV. 11 12 PM

BOOTH SET UP FRIDAY JAN. 31 8 AM - 6 PM

STAFFED BOOTH HRS SATURDAY Feb. 1 1:30 PM - 6 PM STAFFED BOOTH HRS SUNDAY Feb. 2 9 AM-6 PM STAFFED BOOTH HRS MONDAY Feb.3 9 AM - 6 PM STAFFED BOOTH HRS TUESDAY Feb.4 9 AM - 5 PM

MOVE OUT TUESDAY FEB. 4 5:30 PM