# PRINCIPAL LEVEL SPONSORSHIP



# **OPERATOR BREAKFAST | \$55,000**

Operator breakfasts are the best and most valuable way to start the day. By hosting only operator delegates at a full sit-down breakfast, you can capture their attention and show them all the hospitality you have to offer. The sponsor will have up to 30 minutes for a presentation if desired. Average attendance is 450-500, and only operator Buyer delegates and 30 VIPs/Partners are eligible to attend. Available on Sunday, Monday, and Tuesday mornings.

## **EXHIBIT BENEFITS**

- Complimentary custom booth space on the Networking Floor up to 400 sq. ft. Furnishings and carpeting are the responsibility of the sponsor.
- Booth space is assigned by ABA and is based on contract return date, level of sponsorship, and special booth requests.

#### **PUBLICATION BENEFITS**

- Evite blast prior to ABA's Marketplace
- Informational email blast after ABA's Marketplace
- Social media posting
- Sponsor logo on www.buses.org with hyperlink
- Sponsor listing in ABA's Online Directory
- Sponsor listing in Marketplace sponsor directory
- Sponsor listing in Destinations magazine, post-Marketplace issue
- Sponsor recognition in The Business Buzz post Marketplace
- Listing on wrap-up Marketplace Monthly
- 25% off rate card pricing for one ad in an ABA publication
- Buy 2, get 1 free offer for digital advertising.

### **ONSITE BENEFITS**

- Sponsor listing on Marketplace mobile app
- Sponsor listing on Marketplace appointment clock during non-appointment times
- Reserved table at meal function
- Sponsor ribbon
- Contact information for all Marketplace Buyers as requested.
- Dedicated networking time on Networking Floor

#### POST-MARKETPLACE BENEFITS

- Contact information for all Marketplace Buyers
- Guaranteed first right of refusal on your sponsorship.

### **REGISTRATION BENEFITS**

Current Contracted Marketplace Sponsor at Contributor Level or Higher are eligible for special registration pricing for booth workers. They will not have access to the Business Floor. No registrations are included with sponsorship.

#### **ELIGIBILITY**

- DMO: CVBs, State/Provincial DMOs, Private DMO, Federal
- Lodging: Hoteliers, Hotel Brokers, Hotel Management Groups
- Attraction: Adventure Tour Agricultural/Farm Attraction, Amusement/Theme/Water Park, Aquarium, Brewery/Distillery/Winery, Casino,
  Cavern/Cave, Dining/Food Service, Dinner Theatre, Entertainment/Amenities-Onboard, Entertainment Complex, Factory Tour,
  Festival/Event, Floating/Boating/Cruise Line, Garden/Arboretum, Historic Attraction, IMAX Theater, Museum, Shopping, Sightseeing, Sports
  Activity/Event, Racetrack, Theater/Entertainer, Train, Travel Plaza/Truck Stop, Zoo/Animal Park
- Receptive Operator: Receptive Operators, Tour Planners
- Charter Operator: Charter Operators
- Associate: Bus Manufacturers, Hardware Suppliers, Service Suppliers
- Allied Association: State/Provincial/Regional and Affiliated Associations

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# EXHIBITOR KITS SENT MONDAY NOV. 11 12 PM

**EXHIBIT INFORMATION**