# CHAMPION LEVEL SPONSORSHIP



## MARKETPLACE MONTHLY E-NEWSLETTERS | \$8,500

Communication is key to building successful business relationships. ABA's Marketplace Update e-newsletter provides monthly information to all registered delegates on dates/deadlines and event information. Your company will be promoted as the title sponsor of the monthly e-newsletter with your logo and a link to your designated promotional material.

#### **EXHIBIT BENEFITS**

- Complimentary 10'x20' booth space on the Networking Floor. Furnishings and carpeting are the responsibility of the sponsor.
- Booth space is assigned by ABA and is based on contract return date, level of sponsorship, and special booth requests.

#### **PUBLICATION BENEFITS**

- Social media posting
- Sponsor logo on www.buses.org with hyperlink
- Sponsor listing in ABA's Online Directory
- Sponsor listing in Marketplace sponsor directory
- Sponsor listing in Destinations magazine, post-Marketplace issue
- Sponsor recognition in The Business Buzz post Marketplace
- Listing on wrap-up Marketplace Monthly
- 25% off rate card pricing for one ad in an ABA publication
- Buy 2, get 1 free offer for digital advertising.

#### **ONSITE BENEFITS**

- Logo on each issue of the e-newsletter
- Sponsor listing on Marketplace mobile app
- Sponsor listing on Marketplace appointment clock during non-appointment times
- Sponsor ribbon
- Contact information for all Marketplace Buyers as requested.
- Dedicated networking time on Networking Floor

#### **POST-MARKETPLACE BENEFITS**

- Contact information for all Marketplace Buyers
- Guaranteed first right of refusal on your sponsorship.

#### **REGISTRATION BENEFITS**

Current Contracted Marketplace Sponsor at Contributor Level or Higher are eligible for special registration pricing for booth workers. They will not have access to the Business Floor. No registrations are included with sponsorship.

#### **ELIGIBILITY**

- DMO: CVBs, State/Provincial DMOs, Private DMO, Federal
- Lodging: Hoteliers, Hotel Brokers, Hotel Management Groups
- Attraction: Adventure Tour Agricultural/Farm Attraction, Amusement/Theme/Water Park, Aquarium, Brewery/Distillery/Winery, Casino,
  Cavern/Cave, Dining/Food Service, Dinner Theatre, Entertainment/Amenities-Onboard, Entertainment Complex, Factory Tour,
  Festival/Event, Floating/Boating/Cruise Line, Garden/Arboretum, Historic Attraction, IMAX Theater, Museum, Shopping, Sightseeing, Sports
  Activity/Event, Racetrack, Theater/Entertainer, Train, Travel Plaza/Truck Stop, Zoo/Animal Park
- Receptive Operator: Receptive Operators, Tour Planners
- Charter Operator: Charter Operators
- Associate: Bus Manufacturers, Hardware Suppliers, Service Suppliers
- Allied Association: State/Provincial/Regional and Affiliated Associations

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### EXHIBIT INFORMATION

EXHIBITOR KITS SENT MONDAY NOV. 11 12 PM

BOOTH SET UP FRIDAY JAN. 31 8 AM - 6 PM

STAFFED BOOTH HRS SATURDAY Feb. 1 1:30 PM - 6 PM STAFFED BOOTH HRS SUNDAY Feb. 2 9 AM - 6 PM STAFFED BOOTH HRS MONDAY Feb.3 9 AM - 6 PM STAFFED BOOTH HRS TUESDAY Feb.4 9 AM - 5 PM

MOVE OUT TUESDAY FEB. 4 5:30 PM