PRINCIPAL LEVEL SPONSORSHIP



ALL-DELEGATE LUNCH | \$65,000 + Cost of AV

Luncheons at ABA's Marketplace are entertaining, sit-down affairs that allow you a rare opportunity to showcase your destination. You will have up to 45 minutes for lively entertainment while you command the attention of all ABA Operator and Travel Industry delegates at your luncheon. Luncheons are available on Sunday, Monday and Tuesday and are open to all delegates with an average attendance of 1,800.

EXHIBIT BENEFITS

- Complimentary custom booth space on the Networking Floor up to 400 sq. ft. Furnishings and carpeting are the responsibility of the sponsor.
- Booth space is assigned by ABA and is based on contract return date, level of sponsorship, and special booth requests.

PUBLICATION BENEFITS

- Evite blast prior to ABA's Marketplace
- Informational email blast after ABA's Marketplace
- Social media posting
- Sponsor logo on www.buses.org with hyperlink
- Sponsor listing in ABA's Online Directory
- Sponsor listing in Marketplace sponsor directory
- Sponsor listing in Destinations magazine, post-Marketplace issue
- Sponsor recognition in The Business Buzz post Marketplace
- Listing on wrap-up Marketplace Monthly
- 25% off rate card pricing for one ad in an ABA publication
- Buy 2, get 1 free offer for digital advertising.

ONSITE BENEFITS

- Sponsor listing on Marketplace mobile app
- Sponsor listing on Marketplace appointment clock during non-appointment times
- Reserved table at meal function
- Sponsor ribbon
- Contact information for all Marketplace Buyers as requested.
- Dedicated networking time on Networking Floor

POST-MARKETPLACE BENEFITS

- Contact information for all Marketplace Buyers
- Guaranteed first right of refusal on your sponsorship.

REGISTRATION BENEFITS

Current Contracted Marketplace Sponsor at Contributor Level or Higher are eligible for special registration pricing for booth workers. They will not have access to the Business Floor. No registrations are included with sponsorship.

ELIGIBILITY

- DMO: CVBs, State/Provincial DMOs, Private DMO, Federal
- Lodging: Hoteliers, Hotel Brokers, Hotel Management Groups
- Attraction: Adventure Tour Agricultural/Farm Attraction, Amusement/Theme/Water Park, Aquarium, Brewery/Distillery/Winery, Casino, Cavern/Cave, Dining/Food Service, Dinner Theatre, Entertainment/Amenities-Onboard, Entertainment Complex, Factory Tour, Festival/Event, Floating/Boating/Cruise Line, Garden/Arboretum, Historic Attraction, IMAX Theater, Museum, Shopping, Sightseeing, Sports Activity/Event, Racetrack, Theater/Entertainer, Train, Travel Plaza/Truck Stop, Zoo/Animal Park
- Receptive Operator: Receptive Operators, Tour Planners
- Charter Operator: Charter Operators
- Associate: Bus Manufacturers, Hardware Suppliers, Service Suppliers
- Allied Association: State/Provincial/Regional and Affiliated Associations

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